



**COMPANY**

2024

**PROFILE**



COMPANY PROFILE

# TABLE OF CONTENTS

**01**

## **OVERVIEW**

**3**

Company's Profile

4

Overview

5

Our Team

7

Legal Aspect

8

**02**

## **PRODUCT & SERVICE**

**9**

Main Services

11

Portfolio

13

**03**

## **MARKET & INDUSTRY**

**17**

Market Analysis

18

Our Clients

19

Partnership

20

**04**

## **FINANCIAL PERFORMANCE**

**21**

Resume of Financial Report  
& Income Growth

22

# 01

# OVERVIEW



# Company's History

Sabasior International began with our initiative in managing lightning protection technology and management, where Indonesia still has a high vulnerability to the dangers of lightning strikes, especially concerning high-tech structures and equipment.

Therefore, we offer lightning protection services along with accompanying products, seeing a promising business opportunity based on our potential.

**In 2024, we plan to expand our market reach towards commercial sectors after Sabasior has made significant positive contributions within limited circles, including government and state-owned enterprises.**



**PT. Sabasior International provides lightning protection services tailored to the geographical conditions and varying characteristics of lightning in Indonesia.**

Industries in Indonesia utilize sophisticated electronic equipment and systems that are sensitive to electromagnetic waves from lightning. Many critical installations, such as airports, ports, hospitals, telecommunications systems, and others, are vulnerable to lightning strikes without proper protection.



# Lightning Threats to Modern Society



## Direct Strikes

- Vessels
- Towers
- Cables
- Buildings
- Humans, etc.



## Indirect Strikes

- Computers and Networks
- Telecommunications
- Instrumentation and DC S control
- Grounding and Bonding Systems, etc.

# Our Team

Our team consists of professionals from diverse academic backgrounds, with experience managing various nationally scaled projects.



**Lutfi Asa Lotario,**  
S.E., Ak., MBA

Director



**Tulus Leo Sitanggang,** ST, MT

Operations Director



**Derry Pratama Putra**

Administration Division



**Nurul Akmal**

Operational Division



# Legal Aspect

## **Sertifikat Badan Usaha (SBU)**

Instalasi Pemanfaatan Tenaga Listrik  
Lembaga Sertifikasi Badan Usaha  
PT. Askomelin  
Certificate No: P99.1.4.216.K.1A.3273.H21  
Registration No: 2599.01.H21  
Date: August 10, 2021

## **NIB : 0220103402209**

Date of Issuance: April 20, 2020  
Second Amendment Date: February 09, 2022  
Government of the Republic of Indonesia

# 02

# PRODUCT & SERVICE



## **We have experts to handle the entire lightning protection service.**

PT. Sabasior International's lightning protection services encompass Consultation, Assessment, Maintenance, Training, and EPC (Engineering, Procurement, Construction) Packages Based on Improvement.

# Main Services

## Consultation

We offer consultation services on protection system to clients who currently use or plan to utilize our **EPC (Engineering, Procurement, Construction)** lightning protection system services.



## Assessment

Our company provides assessment services for companies with or without lightning protection systems. This assessment consists of four stages: **survey, system analysis, presentation, and report generation.**





## Maintenance

Our company offers maintenance services for **internal and external lightning protection systems**, in accordance with the Indonesian National Standard (SNI) and international standards.



## Training

We offer training services for companies experiencing challenges with their lightning protection systems. Training can be conducted **in-house or on a daily basis** according to the needs of our business partners.



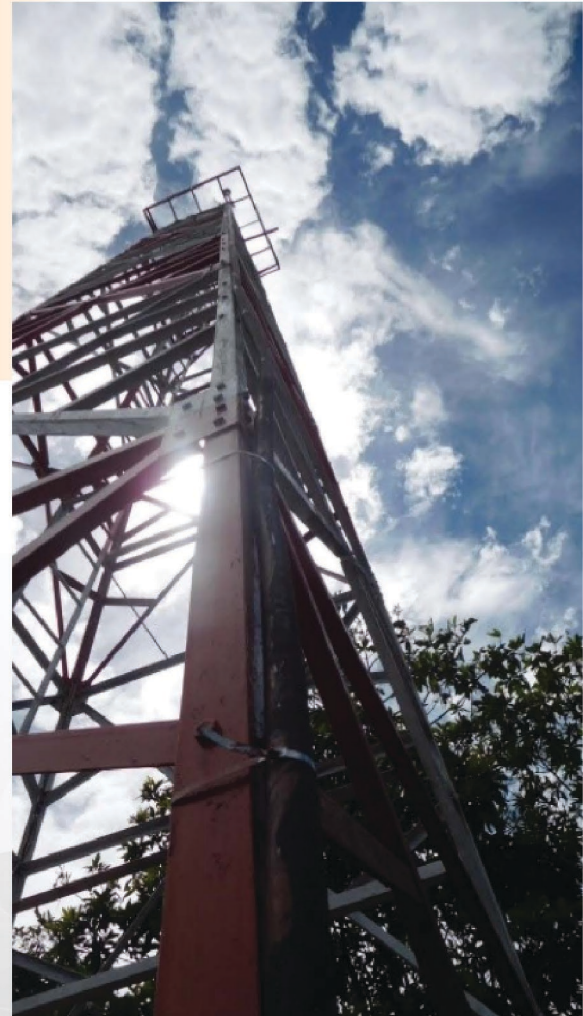
## EPC Packages Based on Improvement

We provide **Engineering, Procurement, and Construction (EPC)** services for lightning protection systems that can be tailored to desired reliability and available budgets. The specifics of the EPC package and the enhancement process are determined after conducting a field



# Kementerian Perhubungan

Procurement of Lightning Protection and Grounding Systems





# KOMINFO

Procurement of Lightning Protection and Grounding Systems



# Kementrian Perhubungan

Refinement of Lightning Protection and  
Grounding Systems





# KOMINFO

Procurement of Lightning Protection Devices in UPT



# 03

# MARKET & INDUSTRY

# Market Analysis

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# Our Clients



# Partnership

The Inventory List of Lightning Protection System



## Syergie Indo Prima

- Collection Volume Terminal (Apollo ITB)
- Arrester (Prima)
- Down conductor Cable



## PT. Zeus Prima Garda

- Collection Volume Terminal (Apollo ITB)
- Arrester (Prima)
- Down Conductor Cable



## PT. Andalan Karya Teknik Mandiri

- Collection Volume Terminal (Viking)

# REVENUE OPERATIONS



# 04

# FINANCIAL PERFORMANCE

# **Resume of Financial Report**

## **Income Growth**



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Kec. Lengkong, Kota Bandung 40264  
Jawa Barat - Indonesia

